

# Biography - Nathalie Gosset

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**Nathalie Gosset**

## **Practice areas**

*Technology Commercialization  
Valuation of Innovation  
Incubation Centers*

## **Corporate Settings**

*Non Profit  
For Profit  
Large Companies  
Start ups*

## **Industries**

*Life Science  
Telecommunications  
Petroleum*

## **Functional Expertise**

*Marketing, Business Development  
Innovation Valuation  
Engineering Leadership  
Technical Turn Around  
Program Management*

## **Education**

*MBA, U. of St. Thomas, St Paul, MN  
MS Telecom, U. of Colorado, CO  
BSEE, ISEP, Paris, France*

**Nathalie Gosset** is Head of Business Development and Marketing at the Alfred Mann Institute at the University of Southern California. She created and implemented this new function at AMI after leading the Engineering Department at the Institute for several years. The Alfred Mann Institute is a non-profit acceleration and incubation center for commercialization of biomedical inventions coming from USC.

Ms. Gosset is a sought after keynote speaker on matters related to preparing the workforce for the jobs of the future. Her talks are visually engaging, their content is rich with information useful to workforce organizations, and educational organizations, and her message to professionals in transition is inspiring.

Ms. Gosset has over 20 years experience in the development and commercialization of technology-based products. At AMI, she is responsible for establishing the value of each innovation and for developing product specific strategic business plans for each one of the new inventions incubated by AMI.

Ms. Gosset has a strong engineering background. She headed engineering departments for several years. During her years of engineering leadership, she specialized in the turnaround of startup companies with special focus on engineering team leadership (VP of Engineering at Sabeus, Director of Engineering at Novera). She worked for large companies (Alcatel and ADC Telecom) and at Alcatel after ten years in optical design engineering (expertise in optical amplifiers and 10 Gpbs long distance networks) she became Director of the Program Management Office overseeing the activities of about 600 engineers. She received an Outstanding Achiever Award and five Quality Cups (a prestigious recognition at Alcatel) for innovative leadership.

Ms. Nathalie Gosset is a member of several medical advisory and director boards and is on several biomedical review boards for venture firms.

She is the North America representative for the Institute of Electronics and Electrical Engineering - Medicine and Biology Society (IEEE-EMBS), an international organization promoting bioengineering education worldwide.

She receives three prestigious IEEE awards:

2009: IEEE Engineer of the Year

2007: Career Service award for creating more than 50 chapters worldwide to stimulate innovation between doctors and engineers

2005 IEEE-RAB Leadership

2005: Outstanding IEEE-EMBS Chapter Award, a global recognition

Nathalie holds a BSEE from ISEP (Paris, France); MS in Telecommunications (Boulder, CO); MBA (University of St. Thomas, St. Paul, MN).